



**Bringing The World Together** 

## Trade Investment Promotion Services TIPS News Bulletin

April - June, 2022



WTC Navi Mumbai is the Regular Member of the World Trade Centers Association (WTCA) New York



#### **Contents**

#### **Editorial**

#### **WTC Navi Mumbai Activities**

WTC Navi Mumbai and WTC Toronto Co-operation

WTC Navi Mumbai Services & Business Leads

Global Expo Exhibition @ Goa in November 2022

#### WTCA and WTC's around the World

2022 WTCA General Assembly, Exploring New Horizons, April 18-22

Recap of European Regional Meeting - APRIL 2022

Kick-off Export Community North America

The Changing Landscape of Recruitment for SME's.

WTC Mumbai Commemorates 50<sup>th</sup> Anniversary.

World Trade Center Twente moved to new location.

Bizcon Business Conference - Bruhan Maharashtra Mandal, 2022 Convention. Atlantic City, NJ

Decoding the benefits of India — UAE Comprehensive Economic Partnership Agreement (CEPA)

India UAE Comprehensive Economic Partnership Agreement (CEPA)

Brief about the MSME Sustainable (ZED) Certification Scheme

Connect India 2022 - International Trade Show

ONDC - Democratizing Digital Commerce

World Trade Center - Membership Benefits Details.

World Trade Center - Membership Application Form.



#### **Editorial**

Important developments having a bearing on Indian economy, trade and investment are highlighted below:

India is doing well in terms of economic growth this year. According to the World Bank / IMF estimates, India's economy is projected to rise by 8+ percent and this is supposed to be the highest in the world. No doubt it will be a commendable achievement. But one must understand this is on the background of pervious year negative growth on account of COVID pandemic. Nevertheless it is an indicator that India is on the path of becoming an important engine of the world economic growth.

\*\* Few indicators of recent economic growth in India are: During 2021-22 FY, as much as Rs.90000 crores worth funds were raised by 75 IPOs (Initial Public Offers on Stock Exchanges). This was the highest in the last decade or so. Similarly government revenues in this 21-22 FY, increased by as much as 67 percent. Income tax earnings of the government went up by over 50 percent.



- \*\* One of the most significant impacts of COVID in India has been the new work environment in terms of Work from Home, Work from Office as well as Hybrid of the two. This is especially true in case of IT and IT-enabled services. Global work environments are no different. In some places four days a week formula has also arrived on the scene. It appears that we will have to live with such new working environments in the long term. However, in case of manufacturing industries, there is no option but to work on the floor. But the world is awakened and is adjusting to the new needs arising.
- \*\* The UAE and India have been close partners in the diverse areas such as business, trade & investment, culture and so on. No wonder therefore the two countries have signed Comprehensive Economic Partnership Agreement (CEPA) that will bring them still closer. In this issue of TIPS Bulletin, we have highlighted a special write up on what this CEPA means for India. We believe the Readers would find it informative and useful.
- \*\* Russia and Ukraine dispute is still ongoing and slowly changes are taking place in international trade and investment patterns. Ukraine has been accepted as a

- Member of the European Union. Globe is watching these developments with a concern.
- \*\* Yet another development that has global implications and especially for India, concerns with Sri Lanka. Sri Lanka economy is apparently trapped in international debt and mainly on account of China. The country is receiving India's help to come out of this trap, to fight inflation and to recover from the economic shocks it has received. We express our sincere hope that the new financial year 2022-23 will bring more prosperity to our nation and to our business organizations as well as to our TIPS Bulletin Readers.



#### **WTC Navi Mumbai and WTC Toronto Cooperation**

WTC Navi Mumbai Advisor Mr. Jayant Ghate recently visited WTC Toronto Canada and discussed possibilities of cooperation among the two WTCs.

WTC Toronto is promoted by the Toronto Region Board of Trade which is a nonprofit organization similar to the Chamber of Commerce. It is supported Canadian by large well companies as services organizations based in Toronto.

"WTC Toronto organizes a number of programs such Trade Accelerator Program, Market Activation Program, Scale up Program etc. for the benefit of the business community Toronto Region," said Mr. Saurabh Sachdev, Senior Manager, with whom Mr Ghate had а fruitful meeting. Canada offers a number of opportunities to the Indian industry as well as the services sectors - IT, financial services, education, tourism mention a few.

Presently the WTC Toronto is located at the prestigious First Canadian Place in Toronto downtown and they are planning to shift soon to a larger place. Mr. Ghate and Mr. Sachdev discussed the possibility of organizing а business delegation from India to Canada next year. WTC Toronto will provide its cooperation and support to such delegation visit to make it successful.



#### **WTC Navi Mumbai Services & Business Leads**



#### 1. Export Advisory Services of WTC Navi Mumbai

WTC Navi Mumbai has also started an Export Advisory Services for the benefit of its Members and Associates as well as business visitors and start-ups. These include among others Export Products & Markets Identification, Trade Leads/Buyers, Policies & Procedures etc.

Venue: - WTC Navi Mumbai Office (Tuesdays & Thursdays with Prior Appointment Only) For Further Details

Contact: - Mr. Jayant Ghate: jayant.ghate@wtcnavimumbai.org / +91 9820 342535

Mr. Jayesh Khade: jayesh.khade@rediffmail.com / +91 7666 002002



#### **WTC Navi Mumbai Services & Business Leads**

#### 2. Digital Marketing Advisory Services at WTC Navi Mumbai



WTC Navi Mumbai has initiated this service to upgrade Business Development of MSME's especially in the Global Arena.

In the following areas MSME's will find this service useful:

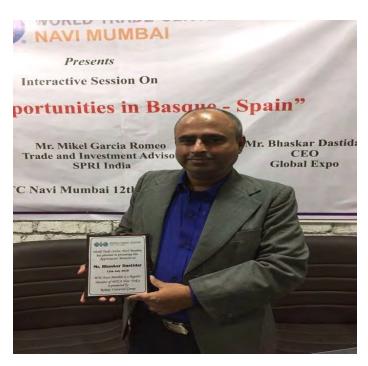
- ✓ Website Design & Development
- ✓ Digital & Social Media Marketing
- ✓ Branding & Online Business

Venue: - WTC Navi Mumbai Office (Tuesdays & Thursdays with Prior Appointment Only) For Further Details.

Contact: - Mr. Jayant Ghate: <a href="mailto:jayant.ghate@wtcnavimumbai.org">jayant.ghate@wtcnavimumbai.org</a> / +91 9820 342535 Mr. Jitendra Sakpal, dreamdigitalsolutions009@gmail.com / +91 79000 87599



#### Global Expo Exhibition @ Goa in November 2022



Global Expo India is organizing an International Exhibition at the prestigious Goa International Centre during November 8 – 10, 2022.

The Exhibition is supported by the WTC Navi Mumbai and D Y Patil University School of Management Navi Mumbai. It has also received the support from the State Government of Goa and the Indian Trade Promotion Organization (ITPO) of the Government of India.

The Goa Exhibition will focus on International Trade and FDI in Services, Manufacturing and Agriculture. It will have Foreign Pavilions, National and State pavilions to showcase their products and services.

Already Goa state Government agencies like Goa Industrial Development Corporation, Goa Tourism Development Corporation as well as Goa University, Goa State Industries Association, CREDAI Goa have committed to participate in this Expo. Besides the response from Indian and overseas private sector is also encouraging.

"We have received an excellent response from the WTCA and WTCs global network" says Mr. Bhaskar Dastidar, CEO of Global Expo India. He actively participated in the recently concluded virtual WTCA GA 2022

in April 2022 and had a fruitful interaction with many WTC Delegates and B2B Delegates. "We will have few special WTCs conferences at this Exhibition" he adds. Business organizations from nearly 15 countries including Spain, Poland, Mauritius, El Salvador, Iran, Colombia, Bangladesh to name a few, have agreed to participate. Many of these are bringing Business Delegations.

Mr. Bhaskar has personally invited Finance Minister of India as well as Chief Minister of Goa to inaugurate this Exhibition and

he expects them to be present on this occasion.

Yet another attraction at this event is that it will be followed by Golf Tournaments and Tourism Programs specially designed for the Delegates and Exhibitors. According to Bhaskar this will effectively combine business with pleasure for the participants and they will carry excellent memories of the event.

For further details, please contact: Mr. Bhaskar Dastidar @ Tel +91 96994 27132 and email ceo@globalexpo-india.com





**EXPLORING NEW HORIZONS** 

April 18-22

Keynotes • Panels • Workshops • AI-Powered Networking

## World Trade Centers Association's 2022 General Assembly "Exploring New Horizons" attracts nearly 600 participants from more than 60 countries.

Artificial Intelligence-powered matchmaking platform fostered global B2B networking during virtual conference focused on business opportunities throughout Africa

NEW YORK (April 28, 2022) — The World Trade Centers Association® (WTCA®), an international trade organization connecting over 300 World Trade Center® (WTC®) locations in nearly 100 countries, gathered nearly 600 participants from more than 60 countries at its 2022 General Assembly (GA), which was held virtually from April 18-22. Attendees participated in two days of live stream sessions featuring prominent keynote speakers discussing business opportunities in Africa and a full week of Artificial Intelligence (AI)-powered B2B matchmaking opportunities across all time zones. Focused on the theme, "Exploring New Horizons," the GA demonstrated the strength of the WTCA network, and offered attendees the opportunity to learn from leading experts and to connect with each other virtually.

The keynote address featured Atsuko Toda, acting Vice President for agriculture, human and social development of the African Development Bank, who discussed the acceleration of the African agriculture transformation. Other notable sessions included a fireside chat with Soji Awogbade, Partner and Lead of the International Trade, Energy and Natural Resources and Agriculture Practice Groups at ÆLEX, talking about the African Continental Free Trade Area (AfCFTA); as well as a panel discussion on doing business in Africa with WTCA members from Algeria, Côte d'Ivoire, Ghana, Mauritius and Nigeria.

Attendees were also briefed on many different updates across the WTCA, including the official announcement of the winners of the 2021-2022 WTCA 2021-2022 WTCA Champions Awards.

"With a renewed focus on business in Africa, we hope this GA provided a glimpse into the opportunities available at next year's, which will be hosted in Accra, Ghana by World Trade Center Accra," Drew announced. The 2023 WTCA GA will be held from April 23-28.





#### **RECAP OF EUROPEAN REGIONAL MEETING – APRIL 2022**

From April 18 to April 20, 2022, in Lisbon, Portugal, celebrated first in-person event in over two years with a WTCA European Regional Meeting, co-hosted by WTC Lisbon.

in the Epic Sana Lisboa Hotel in the Portuguese capital. Cristina Sbaizero (WTC Trieste) and Mehran Eftekhar (WTC Cyprus) emceed the meeting that



opportunity to reunite the European members of our WTCA family again and discover the amazing WTC Lisbon facilities in this unique panorama.

The meeting, reuniting 34 guests representing 23 WTC locations, took place

Puyenbroeck (WTCA **Executive Director-Business** Developrment), an update from the European Regional Advisory Council and welcoming wods from the host. Luciano Montenegro de Menezes (WTC Lisbon). In the afternoon, the attendees participated in the 2022 WTCA General Assembly, which was livestreamed during the programming.

The sessions highlighted Future of Real Estate, the importance of technology, Proptech, innovation and sustainability for the durability and expansion of our brand, concept and business model over the coming years. We discussed how technologies such as blockchain, 5G, Internet of Things (IoT) and Artificial Intelligence (AI) and their combination alongside climate emergency-driven solutions strongly impacting trade as well as real estate on an international scale. Our WTCA network is a very unique ensemble with a role to play in this transition.



#### KICK-OFF EXPORT COMMUNITY NORTH AMERICA

On April 12, 22 the first meeting of the Export Community North America took place. Total 8 entrepreneurs from the Northern Netherlands attended the kick-off meeting.

At the end of last year WTC
Leeuwarden actively
started setting up Export
Communities. Export
Communities bring likeminded people together to
exchange experiences, gain
knowledge and share
networks. Specifically, with

the aim of increasing exports.

A Community consists of exporters and experts. They meet frequently online as well as physically. An Export Community can organized be by country/region, sector or theme. Think of an Export Community Food B2C, Export Community Agro Machinery & Supplies and Export Community Middle East.

During the kick-off of the Export Community North

America the participants presented their company and products.

Participating companies of the Export Community North America are:FIB Industries

**ECM Technologies** 

Drenth Holland.

Ziuz

Movacolor

**Podoblock** 

Score BV, Sparck Technologies.





# THE CHANGING LANDSCAPE OF RECRUITMENT FOR SMES ADRIAN MCGENNIS, CEO OF SIGMAR RECRUITMENT GROUP



#### THE CHANGING LANDSCAPE OF RECRUITMENT FOR SMES

The Pandemic has sparked a revolutionary change in recruitment worldwide. As a global company, what are the critical recruitment changes you are seeing, and what challenges in recruitment should be top of mind for SMEs?

So how does a business stay competitive when recruiting in this landscape? How do candidates differentiate themselves in traditional roles to justify a change in their employment package?

The World Trade Center Dublin in touch with the experts! Hear from Adrian McGennis, CEO of Sigmar Recruitment Group, Ireland's largest organically grown recruitment consultancy that has supported businesses for over 20 years connecting thousands of jobseekers with hundreds of companies. With over 150 talented recruiters. Sigmar works in diverse range of markets delivering innovative recruitment solutions.

Changing Landscape of Recruitment & Companies workplace :

- \* Hybrid Workplace Office / Work from home.
- \* More flexible and faster in changing processes and procedures
- \* Use of video outreach for job postings & increasing Talent pool.
- \* People are looking for change in career - from finance to Tech, Tech to HR & Legal, etc.
- \* Advantage to companies of multifield Talent.
- \* Use of personal videos to show strengths and passions. Etc.



#### WTC MUMBAI COMMEMORATES 50TH ANNIVERSARY.

MVIRDC World Trade Center (WTC) Mumbai celebrated its 50th anniversary by holding a series of events on themes such as international trade, sustainable development, women's empowerment, promoting arts & culture, and inclusion, among others.

"M. Visvesvaraya Industrial Research and Development Centre (MVIRDC), which is the promoter of WTC Mumbai, came into being on June 26, 1970 with primary objective promoting international trade by conducting research, educational programmes and developing world-class trade infrastructure," said Dr. Vijay Kalantri,

Chairman, MVIRDC World Trade Center Mumbai.

The 50th Anniversary Celebrations began with a music

and melody program earlier this month in April by

Bollywood Celebrity Singer Ms. Akriti Kakar at the Garden Lawn of WTC Mumbai, which was attended by diplomatic corps of various countries including members of trade and industry.

WTC annually conducts over 60 trade events including meetings with inbound trade delegations, workshops and conferences, besides the flagship events such as World Trade Day, Global

Economic Summit and World Trade Expo.

Since the outbreak of the pandemic, WTC Mumbai has been facilitating local MSMEs to connect with their potential buyers abroad by launching a new age digital platform,

wetrade.org, with cutting edge virtual networking features.

As the concept of sustainable development took center

stage, the activities of WTC Mumbai are increasingly focused on gender equality,

diversity and inclusion, skill development for physically challenged youth, waste management, eco-friendly production and consumption.

MVIRDC is also the only nongovernmental organization in India to be accredited as a WIPO depository in India. WIPO is a self-funding agency of the United Nations and it acts as the global forum of 193 member countries for intellectual property services, policy, information and cooperation.



#### WORLD TRADE CENTER TWENTE MOVED TO NEW LOCATION

Ready for the future

With the new building, the World Trade Center Twente is opting for a future-proof location where the business community can optimally accommodate and come together. The building meets all quality and sustainability

requirements. In addition, the WTC is very easily accessible due to its central location, opposite the station with international train connections, Schiphol airport and Germany, the proximity to the city center and good access from the highways. The building has its own parking garage and visitor parking space. Once inside, entrepreneurs step

into an international entrepreneurial world full of possibilities.

Flexible office and workplace concept

In the new building, World Trade Center Twente will continue and develop its flexible customerand oriented housing concept with a combination of office units, flexible workplaces and meeting rooms. World Trade Center Twente will and can respond well to the growing need for hybrid and placeand timeindependent work. The building's air ventilation amply meets the standard to provide a healthy and safe working environment for all people in the building.

One-stop-shop for international business

Naturally, the World Trade Center Twente will also continue and expand its other activities in the field international trade promotion, the Expat Center and the Business Club from the new location. In this way, the WTC functions as a onestop-shop for anyone with a question or need in the field of international business. With international growth and connection as the common thread.





#### **WELCOME TO BMM 2022!**

Bruhan Maharashtra Mandal - BMM of North America and Marathi Vishwa New Jersey are proud and excited to host the 20th convention between August 11-14th 2022 at the Atlantic City Convention Center Atlantic City, NJ Themed on "सोहळा अस्तित्वाचा", the convention will be a 3 day immersion across aspects our culture, food, literature, entertainment, commerce, education and youth.

Bruhan Maharashtra Mandal of North America (BMM) is an umbrella organization of all Marathi organizations across North America.

BMM 2022 Convention has packed agenda with eminent keynote speakers and chief guests for great networking and learning opportunities.

BMM 2022 Convention has packed agenda with eminent keynote speakers and chief guests for great networking and learning opportunities.

Interested participants are register requested to online on https://bmm2022.org/ for register for the BMM Main Convention, Banquet Dinner, **Business** Conference, CME Conference, Uttar Rang and Holistic Wellness Forum

Secondly, BiZCon will be conducting all Day Career Fair at Nominal Registration Fee, Students can visit and submit resumes and look for Jobs/Internships.





## Decoding the benefits of India — UAE Comprehensive Economic Partnership Agreement (CEPA)

World Trade Center in association with Chamber of Commerce and Industry (ICCI) organized a webinar on India - UAE Comprehensive Economic Partnership Agreement (CEPA). BDO India was the knowledge partner for the session. Mr. Krishna Barad, Partner and Mr. Abhishek Singhania. Director Customs & International Trade, Indirect Tax - BDO India spoke at the event.

Mr. Singhania gave the participants a background of this scheme and listed similar trade agreements that had been formed earlier. He spoke about the Operational Certification

Procedure (OCP) and how it lays down the form of the Certificate of Origin, issuing procedure and verification. He also raised concerns over the recent misuse of the FTA benefits by certain traders and added that it is coming under strict scrutiny of the Government.

Mr. Krishna Barad spoke about how CEPA will help the two nations as UAE is India's third largest trading partner and second largest export destination. He also stated that in five years, bilateral trade is expected to grow by \$ 100 Billion in goods and \$15 billion in services. The CEPA will

facilitate the free flow of goods, services, capital, technology, and people, as well as mutually beneficial collaboration. He explained the benefits the agreement will bring to energy sector, skill development, climate action, renewable energies, MSMEs, pharma and future technologies. He also listed the areas where exemptions are applicable.

Mr. Vivek George, Sr. Manager, World Trade Center and Mr. Vikas Agarwal, President, ICCI also spoke.





#### UNIVERSAL CONNECTIONS LLP

Registered Office: 501, Topiwala Center, 5th Floor, Next to Municipal Market, Goregaon (West), Mumbai - 400 062. India

> Tel: 91-22-40046061 / 28721397 / 28771089 Email:info@universalconnections.in

> > Date: 02.05.2022

Ref No. INDIAUAECEPA/V1

### INDIA UAE COMPREHENSIVE ECONOMIC PARTNERSHIP AGREEMENT (CEPA) NOTE 1

The much-awaited date for the implementation of the India UAE CEPA (i.e 1st May 2022) is here. There are various details related to the Implementation of the Agreement which the exporter Import may look into to get the optimum benefit. Here are some important details for easy references

- India UAE CEPA Agreement Full Document is available on Indian Commerce Ministry website at the link: https://commerce.gov.in/international-trade/trade-agreements/comprehensive-economic-partnership-agreement-between-the-government-of-the-republic-of-india-and-the-government-of-the-united-arabemirates-uae/
- Exporters from India must refer to Annexure 2B of the Agreement which provides the Schedule of Specific Tariff Commitments of UAE on Trade in Goods.
- Importers of India must refer to Annexure 2A of the Agreement which provides the Schedule of Specific Tariff
  commitments of India on Trade in Goods. The Indian Customs has correspondingly issued the Notification No.
  22/2022-Customs dated 30.04.2022 which comes into force from 1<sup>st</sup> May 2022. Notification can be downloaded
  from the link below:
  <a href="https://taxinformation.cbic.gov.in/view-pdf/1009295/ENG/Notifications">https://taxinformation.cbic.gov.in/view-pdf/1009295/ENG/Notifications</a>
- 4. It is important for Exporters & Importers to note the various requirements under Rules of Origin (Chapter 3), Minimum Required Information (Annex 3A) and Product Specific Rules (Annex 3B) to claim benefit under the Agreement.
- 5. The Issuing Authorities agreed under the agreement are Annexed in 3C and Annex 3D respectively for India and UAE. The DGFT Vide Public Notice 05/2015-2020 Dated 29.04.2022 has also respectively notified the agencies for issuance of Preferential CoO under the agreement.
- 6. The Online CoO Common Portal (<a href="www.coo.dgft.gov.in">www.coo.dgft.gov.in</a>) will issuing the CoO. Paper copy of the eCoO can also be collected from the agency by post or in Person after the same is issued online.

The DGFT Trade Notice No. 05/2022-23 Dated 29.04.2022 to this is issued and must be referred. https://content.dgft.gov.in/Website/dgftprod/b603f8eb-91c3-4bba-b37e-ad33d6e7f855/Trade%20Notice%2005%20-%20India%20UAE%20CEPA%20go-live.pdf

7. The Items covered under the Tariff Rate Quotas (TRQ) have also been notified for the said India-UAE CEPA along with its application procedure by DGFT vide Public Notice No. 06/2015-20 Dated 01.05.2022

 $\frac{\text{https://content.dgft.gov.in/Website/dgftprod/dcc80bcb-05fa-4082-8797-fb914ae089ab/English-820PN%206%20-%20India%20UAE%20CEPA%201May2022.pdf}$ 

...





#### Brief about the MSME Sustainable (ZED) Certification Scheme

Ministry of Micro, Small and Medium Enterprises has the pleasure of announcing the launch of MSME Sustainable (ZED) Certification Scheme on 28th April'22. For more details, please visit the scheme portal at https://zed.msme.gov.in.

Launch youtube Link: https://youtu.be/Iq0-RwtGGJs

MSME Champions Division
Ministry of Micro, Small Enterprise.



WORLD TRADE CENTERS

10X BUSINESS

GROWTH



"Connect India 2022" focuses on investment and business opportunities in India. In addition, WTCs and TPOs will be able to promote their regions / sectors and members. It will feature an online exhibition and AI-powered matchmaking meetings.

500+

NETWORKING

MEETINGS

COMPANIES

It is free and open to all members of Trade and Industries.

10+

COUNTRY PAVILIONS

.....Benefits

#### INDIAN COMPANIES

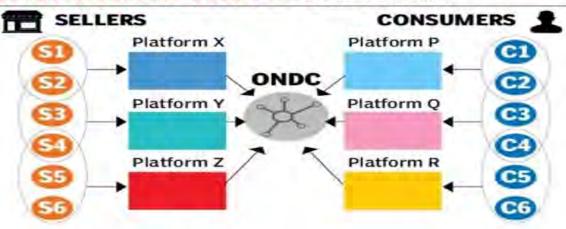
- Showcase products and services to the participating delegates
- · Opportunity to test the products/ services in the marketplace
- · Create a brand visibility of your company and explore partnership opportunities, joint ventures and franchises with international companies
- A platform to network with potential technology partners, exporters, importers, dealers, suppliers, financial institutions and other stakeholders from across 10 Countries including India
- Understanding the significance of competitiveness to integrate MSMEs in global markets
- · First hand information on transfer of technology, better human resource practice improved productivity and success stories of MSME

For registration

https://wetrade.org/connectindia



#### **Transactions Across Platforms**



#### **ONDC - Democratizing Digital Commerce**

Open Network for Digital Commerce (ONDC) is an open-source network that will help local commerce in a variety of categories. technology The open network aims to challenge dominance of ecommerce behemoths like Amazon and Walmartowned Flipkart. The Centre is all set to launch the pilot phase of the Open Network for Digital Commerce (ONDC), a freely accessible online system for traders and consumers, in five cities -Delhi NCR, Benguluru, Shillong Bhopal, Coimbatore.. The open technology network, which will promote an open

platform for buying and selling of goods and services, seeks to curb the dominance of e-commerce giants like Amazon and Walmart-owned Flipkart in the online retail space.

The Department for Promotion of Industry and Internal Trade (DPIIT) seeks to digitise the entire value chain, standardise operations and promote inclusion of suppliers.

Tech czar Nandan Nilekani, co-founder Infosys, is part of the nine-member advisory council that was constituted to advise the government on the project.

How will it take on

Amazon, Flipkart?

government-backed platform will create a level field for playing like commerce giants Amazon, Flipkart, and small offline traders running local kirana stores, which form the backbone of the Indian retail system.It will help millions of small businesses go online & will provide multiple options. Thus, ONDC would standardize operations. promote inclusion of local suppliers, efficiencies drive in logistics and lead enhancement of value for consumers





#### WORLD TRADE CENTER NAVI MUMBAI

#### WTC Navi Mumbai Membership Benefits

#### Membership advantages / Benefits:

- Global Recognition.
- WTCA and WTCA Network is a Global Brand known for Best Quality Practices.
- Your Membership Brings you Global Recognition to start with. 330 WTC's operating in 92 countries provide reciprocal Membership Services Such as: Office Space, Business Centre, Exhibition / Meeting Rooms, B2B Opportunities, Seminars / Workshops,
- WTC Club, Hotel Discounts, etc.
- WTCA / WTC card to the Member for access to these services.
- There are 750000 Business and other organizations are 15000 experts are associated with WTC's Network. You can Count on this for any of your International Business Needs

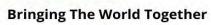
#### **National & Local Benefits:**

- WTC Navi Mumbai offers significant benefits in terms of Access to the Global WTC's Network.
- Knowledge Services include: Trade Information, Education and Trade Mission.
- International Trade Library & Databases for Reference.
- Participation in Seminars & Training Programs, Mentor Events.
- B2B Meetings with incoming Trade Delegations.
- Referrals to Overseas Embassy's / Consulates in India for Visa purpose.
- Facilities: Temporary Offices & Meeting Rooms.
- Value-added Market / Export Surveys, Industry Studies, Research (@cost).





# WORLD TRADE CENTER



## Membership Application Form

Name of the Company in BLOCK letters:
GST No.: Pan Card No.:
Year of Establishment:
Office Address:
Contact No. & Fax No. (if any): Email id: Company Website:
Representative Name/
Company Profile (Attach brochure, Business Interests (Pls specify), Export Import Countries & Products, Investment & Technology.

Annual Fees: Rs. 2950/- All inclusive. Payable by cheque / DD in favour of "Raheja Universal Pvt. Ltd.".

Authorise Signature & Company Seal